# An-Tzu Kao / Venetta

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### Expertise

- Brand Strategy
- Event Planning

- Public Relations
- Digital Marketing
- Content Creation
- Product Management

#### Language

Mandarin Native 
 English Proficient 
 French Elementary

#### **Work Experience**

Nov 2023 - Present	CHARLES & KEITH GROUP I CHARLES & KEITH, PEDRO
Taipei, Taiwan	Public Relation Manager
	<ul> <li>Led a team in developing a local PR strategy through media plans and influencer collaborations, boosting PR value by 37% in 6 months.</li> </ul>
	• Formulated new product launch plans to broaden reach and drive sales, resulting in 2500 pieces sold in 2 weeks.
	<ul> <li>Implemented CSR projects that strengthened community engagement and elevated the brand reputation through initiatives such as collaborating with various institutions.</li> </ul>
	<ul> <li>Organised media/KOL/CRM events to maximize reach and engagement.</li> </ul>
May 2021 - May 2023	Boardriders l Quiksilver, Roxy and Rvca
Taipei, Taiwan	Assistant Marketing Manager
	<ul> <li>Led marcom strategies to enhance digital impact, strengthen media relations, and build influencer partnerships, driving multi-channel engagement.</li> </ul>
	<ul> <li>Implemented GTM plans, measured sales performance, and optimized results through real-time adjustments and cross-functional collaboration.</li> </ul>
	• Led 2 crossover projects, engaging 500+ celebrities and influencers, resulting in a remarkable 156% growth in online media exposure over 2 years.
	Achieved 16% organic follower growth and increased the conversion rate through

targeted campaigns and sales promotion on social media within a month.



## Work Experience

Jul 2019 - May 2021 Taipei, Taiwan	Biotiction Co. Ltd. l For Beloved One	
	Assistant PR and Marketing Manager	
	<ul> <li>Led a global rebranding initiative with cross-functional teams, effectively adapting it to both local and international markets, revealing in 6 countries.</li> </ul>	
	<ul> <li>Conducted market research, analyzed performance and consumer insights to create GTM strategies, driving new product development and boosting sales.</li> </ul>	
	<ul> <li>Curated creative brand campaigns and implemented OMO strategies to effectively engage the target audience across channels.</li> </ul>	
	<ul> <li>Executed website redesign, optimized SEO, content creation, promotional strategies, resulting in a 21% increase in web transactions.</li> </ul>	
Oct 2018 - Mar 2019	Amorepacific Co. l Laneige	
Taipei, Taiwan	PR Supervisor   Contractor	
	<ul> <li>Localized PR communication plan with press events and influencer collaborations, achieving 100% media coverage and social media engagement.</li> </ul>	
	<ul> <li>Crafted content, press release, collaborated on advertorials with media partners, and maintained strong relationships to maximize exposure benefits.</li> </ul>	
	<ul> <li>Managed budget allocation for PR projects and conducted comprehensive ROI evaluations for each initiative.</li> </ul>	
Apr 2016 - Apr 2018	AIM PR Consultant Agency	
Taipei, Taiwan	PR Account Supervisor	
	<ul> <li>Led a team to implement a rebranding strategy including product positioning, ambassador endorsement, PR events, and digital communication, resulting in 120% media exposure and doubling the follower growth.</li> </ul>	
	<ul> <li>Organized multiple product launch press conferences and consumer events, effectively enhancing brand visibility, consumer engagement, and strengthening media relationships.</li> </ul>	
Education		
2012 - 2013	<b>Glasgow Caledonian University</b> International Fashion Marketing   Master of Science	
2009 - 2010	<b>Studio Berçot</b> Fashion Design Program	
2005 - 2009	<b>Shih-Chien University</b> Applied Foreign Language   Bachelor of Business	

